

Northeast Case Management Center
Catherine Shanks
Vice President
Christopher Fracassa, Yvonne L. Baglini
Assistant Vice Presidents

April 23, 2007

950 Warren Avenue, East Providence, RI 02914 telephone: 866-293-4053 facsimile: 401-435-6529 internet: http://www.adr.org/

VIA FACSIMILE

John F. Carberry Cummings & Lockwood LLC 6 Landmark Square Stamford, CT 06901

Venaca, Inc. 30 West 21st Street New York, NY 10010

Re: 13 166 00875 07 John Eric Bolten and Venaca, Inc.

Dear Parties:

This will acknowledge receipt on April 18, 2007 of a Request for Arbitration dated April 16, 2007, either by joint submission or in accordance with provisions in a personnel manual or employment agreement. We understand that a copy was sent to Respondent. A copy of our Employment Arbitration Rules and Mediation Procedures, as amended and in effect July 1, 2006, can be found on our web site at www.adr.org.

If you would like a printed copy of the applicable rules, please contact the undersigned.

Pursuant to Section 1 of the Rules, "If a party establishes that an adverse material inconsistency exists between the arbitration agreement and these Rules, the arbitrator shall apply these Rules."

We ask the parties to refer to Sections 4 and 5. Pursuant to Section 4, the Respondent's answering statement is due on or before May 8, 2007. The answer should set forth a brief statement of the nature of the dispute and the issues to be presented. A copy should simultaneously be forwarded to the Claimant. If Respondent wishes to counterclaim, file the appropriate number of copies, together with the administrative fee, to the attention of the undersigned. A copy should be directly sent to Claimant.

We note the parties' agreement stipulates the locale as New York County, New York

In accordance with the Rules, enclosed is a list of arbitrators who are members of our Employment Dispute Resolution Roster. The parties are encouraged to agree on an arbitrator from this roster and to advise the Association of their agreement within fifteen days from the date of this letter. Upon notification of the arbitrator selected by both parties, the AAA will appoint pursuant to the Rules.

In the event the parties are unable to agree to an arbitrator from the enclosed list, each party to the dispute shall have 15 days from the transmittal date in which to strike any names objected to, number the remaining names in order of preference and return that list to the AAA. If the list of arbitrators is not returned by the date specified, the arbitrator will be appointed as authorized in the Rules.



Employment Arbitration Rules and Mediation Procedures

			r parties and attempt to arrange	e a mediatio	n, p	lease check this box. 🏻	
There is no additional administrative fee for this service. Name of Respondent			Name of Representative (if	Name of Representative (if known)			
Venaca, Inc.							
Address:			Name of Firm (if applicabl	e)			
30 West 21st Street							
			Representative's Address	Representative's Address			
City	State	Zip Code	City	State	Zi	p Code	
New York	NY	10010					
Phone No.		Fax No.	Phone No.		Fa	x No.	
646-495-6230		646-495-6368					
Email Address:				Email Address:			
The named claimant, a party	to an arl	oitration agreement date	d September 24, 2004	_, which pro	ovíd	les for arbitration under the	
Employment Arbitration Ru	les and l	Mediation Procedures o	d September 24, 2004 f the American Arbitration Asso	ociation, here	eby	demands arbitration.	
THE NATURE OF THE DISPUTE The Claimant-employee is entitled to commissions for sales he generated on behalf of the Respondent-employer under a contract dated September 4, 2004.							
Dollar Amount of Claim \$ 2			☐ Arbitration Costs ☐ Pt	Other Relief Sought: ☐ Attorneys Fees ☑ Interest ☐ Arbitration Costs ☐ Punitive/ Exemplary ☐ Other			
A MOUNT OF FILING FEE ENCL	OSED W	TH THIS DEMAND (pleas	e refer to the fee schedule in the	rules for th	e ap	propriate fee) \$2,750.00	
DI DACE DECOMBE ADDROPPIA	TEOHAI	IEICATIONS FOR ARBITR	ATOR(S) TO BE APPOINTED TO H	EAR THIS DIS	SPUT	E:	
General familiarity with employm	ent dispu	tes.					
Hearing locale Manhattan (New	w York Co	ounty) (check one)	Requested by Claimant ⊠ Lo	cale provision	on ir	ncluded in the contract	
Estimated time needed for hearings overall:			Claimant ⊠ Employee	Claimant ⊠ Employee □ Employer			
hours or 1 days			Respondent D Employee	Respondent □ Employee ⊠ Employer			
Does this dispute arise out of							
			question is required by Californ	ia Jaw.			
☐ Less than \$100,000 🛛	\$100,00	0 - \$250,000	Over \$250,000				
You are hereby notified that	copies of	f our arbitration agreem	ent and this demand are being fi	iled with the	An	nerican Arbitration	
Association's Case Managen	nent Cen	ter, located in (check or	e) 🗆 Atlanta, GA 🗆 Dallas, '	IX BEas		ovidence, RI	
☐ Fresno, CA ☐ Internation	nal Cent	re, NY, with a request t	hat it commence administration	of the arbitr	ratio	n. Under the rules, you	
may file an answering statem	ent with	in 15 days after notice t	rom the AAA.				
Signature (may be signed by	a represe	entative) Date:		Name of Representative			
John F. Carl	en-	4/16/0	John F. Carberry	John F. Carberry			
Name of Claimant		7	Name of Firm (if applical	Name of Firm (if applicable)			
John Eric Bolten			Cummings & Lockwood LLC				
Address (to be used in connection with this case) 11 Skytop Drive			Representative's Address 6 Landmark Square				
City	State	Zip Code	City	Stat	te	Zip Code	
Manchester-by-the-Sea	MA	01944-1267	Stamford	CT	٢	06901	
Phone No.	<u> </u>	Fax No.	Phone No.			Fax No.	
978-853-8482			203-327-1700	1			
Email Address:			Email Address:				
eric bolten@yahoo.com			jcarberry@cl-law.com				
To begin proceedings, please send two copies of this Demand and the Arbitration Agreement, along with the filing fee as provided for in the Rules, to the AAA. Send the original Demand to the Respondent.							
Please visit our website at www adr org if you would like to file this case online. AAA Customer Service can be reached at 800-778-7879							



VENACĂ, Înc. FY2004 VICE PRESIDENT OF SALES INCENTIVE COMPENSATION PLAN

Section A

Dear Eric:

It is my pleasure to extend the following offer of employment to you on behalf of Venacá:

Title: Vice President, Sales

Reporting Relationship: The position will report to Scott Spector, CEO.

Base Salary: \$115,000 annually, to be paid in bi-weekly installments of \$4,423.08 and subject to deductions for taxes and other withholdings as required by law or the policies of the company. In addition, you will be reimbursed for all eligible travel, lodging and entertainment expenses The salary will be prorated for this year beginning July 23, 2004. Section B of this document refers to your eligibility to participate in the sales commission plan (the "Commission Plan").

Options Plan: Effective upon satisfactory completion of the 90-day probationary period, and based upon the goals and objectives agreed to in the performance development planning process with your direct report, you will be eligible for options in the equity of Venacá. The option plan will be prorated for this year. The plan for this year and beyond will be based on the formula determined by the company for that year.

Non-Compete/ Non-Disclosure Agreement: Our standard non-compete agreement must be signed prior to your start date.

Benefits: Standard company health, disability and dental insurance coverage are supplied and effective per company policy.

Vacation: Two weeks per year, plus personal days per company policy. This benefit is prorated for this year.

Start Date: Immediately

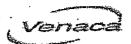
Your employment with Venacá is at-will and either party can terminate the relationship at any time with or without cause and with or without notice. This offer is in effect for thirty days.

Section B

SALES COMPENSATION

. 2004 Commission and Bonus Payments:

Base Commissions Milestone Bonus Discretionary Bonus Yearly Bonus (see Paragraph 2) (see Paragraph 3) (see Paragraph 4) 2% of exceeded yearly target



2. <u>Base Commissions</u>: You are eligible to receive a base commission for all revenue sales (licenses, maintenance, support and installations) booked each quarter. Existing revenue prior to your start date will not be considered as commissionable under this agreement. (See Exhibit 1) The base commission applied each quarter shall vary according to your sales performance relative to goal (see Exhibit 3), applied cumulatively for the year to date. The Base commission will be applied according to the following schedule:

Up to 100% of Quarter Goal 6.5% 100% incremental of Quarter Goal or higher 8.0%

Milestone Bonus:
 For each of the following Agreements or renewals, you will be eligible for the corresponding dollar figure (See Exhibit 2):

Professional Services Agreement \$ 500 per agreement \$1,000 per agreement Maintenance and Support Agreement \$ 250 per agreement \$ 150 per agreement

- 4. <u>Discretionary Bonus</u>: This component of your pay will be determined by the CEO. It will be based on your general performance in job functions (i) ancillary to the smooth operation of our sales business such as contractual administration, written client follow-up, sales related billing follow-up, assistance with collections and other duties ancillary to your role; and/or (ii) the strategic value of obtaining certain high-profile accounts, especially if permitted in use as reference accounts or press releases.
- In Excess of Plan Bonus: All revenue generated in excess of the fiscal 2004 budgeted revenue plan shall be paid at a rate of 2% on the amount exceeding the budgeted revenue, if applicable.
- 6. There is no cap to total compensation.

C. PAYMENT SCHEDULE

Payment of Base Salary and payment Milestone Bonus (if performed in the previous bi-weekly period as applicable) shall be on a bi-weekly basis. Payment of Base Commissions and Discretionary Bonus as outlined above shall be made quarterly within 15 days of the end of the applicable period presuming that all outstanding invoices related to commissionable revenue have been paid in full.

Quarterly revenue targets have been established based upon the fiscal 2004 budget. See FY2004 Budget for further details.

D. ELIGIBILITY FOR COMMISSION PAYMENTS

The above target and total compensation levels are presented on an annual basis and are based on employment for the period covering January 1, 2004-December 31, 2004.

E. COMPENSATION AFTER TERMINATION

You agree that your employment may be terminated by the Company at any time, with or without cause. In the event of your termination of employment by the Company for other than cause you shall be entitled to the following:



You will be paid commissions at your then-current commission rate on net payments received by the Company on agreements generated by you prior to the termination of your employment in accordance with the following schedule:

Number of months remaining on Agreement	Reduction of Commissions Pavable on Balance
Less than 3 months	25%
3-6 months	. 50%
6-9 months	75%
9 or more months	100%

If your employment is terminated by the Company for cause as defined below, you shall not be entitled to any further compensation or benefits from the Company after the date of termination. For purpose of this Agreement, a termination "for cause" occurs if you are terminated for any of the following reasons involving willful and intentional conduct:

- (i) theft, dishonesty, or falsification of any employment or Company record;
- (ii) improper disclosure of the Company's confidential or proprietary information;
- (iii) any intentional act by you which has a material detrimental effect on the Company's reputation or business; or
- (iv) any material breach of this Agreement, which breach is not cured within thirty (30) days following written notice of such breach from the Company.

In the event of any dispute or claim relating to or arising out of this employment relationship, this Agreement, or the entering into or termination of this employment relationship (including, but not limited to, any tort, contract or discrimination claims), all such disputes shall be fully and finally resolved by binding arbitration conducted by the American Arbitration Association in New York County, New York; provided, however, that this arbitration provision shall not apply to any disputes or claims relating to or arising out of the misuse or misappropriation of the Company's trade secrets or proprietary information.

SUCCESSORS AND ASSIGNS: This Agreement shall inure to the benefit of and be binding upon the Company and its successors and assigns. In view of the personal nature of the services to be performed under this Agreement by Employee he shall not have the right to assign or transfer any of his rights, obligations or benefits under this Agreement, except as otherwise noted herein.

ENTIRE AGREEMENT: This Agreement constitutes the entire employment agreement between you and the Company regarding the terms and conditions of your employment, with the exception of (i) the Employment Agreement Regarding Confidentiality described above and (ii) any stock option agreement between Employee and the Company. This Agreement supersedes all prior negotiations, representations or agreements between Employee and the Company, whether written or oral, concerning Employee's employment by the Company.

NO REPRESENTATIONS: You acknowledge that you are not relying, and have not relied, on any promise, representation or statement made by or on behalf of the Company which is not set forth in this Agreement.

SEVERABILITY: If any one or more of the provisions (or any part thereof) of this Agreement shall be held invalid, illegal or unenforceable in any respect, the validity, legality and enforceability of the remaining provisions (or any part thereof) shall not in any way be affected or impaired thereby.

MODIFICATION: This Agreement may only be modified or amended by a supplemental written agreement signed by Employee and the Company.

INTERPRETATION: This Agreement shall be interpreted in accordance with and governed by the laws of the State of New York

VIII. Employee Acknowledgment:

The undersigned employee acknowledges and agrees that he has received and read the foregoing Agreement and understands it terms.

Received and Acknowledged:

J. Eric Bolter



EXHIBIT 1

For purposes of Section B paragraph 2 Base Commissions, existing revenue includes any and all revenue generated by the following customers: CSTV, Sesame Workshop, WeightWatchers, Inc., WFUV, Mobile Vision, Inc., and Oxygen Media.

EXHIBIT 2

For purposes of Section B paragraph 3, the current plan calls for 7 new software licenses, 2 API sets and Professional Services. The total projected revenue for purposes of this section is \$1,520,500. Professional Services represents \$205,000; Software Licenses represent \$1,315,500; and Maintenance and Support Agreements will total \$304,100. If Sales Budget numbers are achieved, the "Milestone Bonus" portion of your commission will reflect an additional \$500 for Professional Services contract, \$7,000 for Software Licensing, and \$1,750 in Maintenance and Support Agreements. The total Milestone Bonus represents just over one-half of one percent of the Sales Budget.

EXHIBIT 3

Remaining Quarterly Revenue Targets are as follows:

<u> 2004</u>	
Q3	\$ 576,880
Q4	\$1,049,000

Eric Bolten Compensation Plan

2004/2005 Sales Compensation

Commissions Due:	\$	120,000
Commission Payment Cash (Upon Funding) Commission Payment Stock Options @ \$1.4/Share	-	60,000 100,000

2006 Sales Compensation

Base Salary \$ 125,000

Commissions

Level 1	<u>From</u> \$0	*4,666,880		. %	Commission*
		Licenses Services Sub Total	•	3.0% 2.0%	\$91,004 \$32,668 <u>\$123,672</u>
Level 2	\$4,666,881	\$5,833,600	+	٠,	.•
		Licenses Services Sub Total		8.0% 6.0%	\$60,669 \$24,501 \$85,170
. '	Total Commission				\$208,843
÷	Cash Compe	ompensation** nsation Compensation			\$ 333,843 100,000

^{*} assumes revenue split of 65% to 35% license to services per 2006 Budget calculated based on the high point in the range.
assumes 2006 Budget numbers are met.



American Arbitration Association

Dispute Resolution Services Worldwide

950 Warren Avenue, East Providence, RI 02914 telephone: 866-293-4053 facsimile: 401-435-6529 http://www.adr.org

FAX

DATE 04/23/2007 12:37:38 PM

TO John F. Carberry

COMPANY Cummings & Lockwood LLC

ADDRESS 203-351-4534

FROM Michele Gomez

NUMBER OF 5 (Including cover page)

PAGES

RE Case number: 13 166 00875 07

RECIPIENTS John F. Carberry; Venaca, Inc.

NOTES:

THIS FAX TRANSMISSION IS INTENDED ONLY FOR THE USE OF THE PERSON TO WHOM IT IS ADDRESSED. IT MAY CONTAIN INFORMATION THAT IS CONFIDENTIAL, PRIVILEGED OR OTHERWISE EXEMPT FROM DISCLOSURE. IF YOU ARE NOT THE INTENDED RECIPIENT OR THE PERSON AUTHORIZED TO DELIVER THIS FAX TO THE INTENDED RECIPIENT, YOU ARE HEREBY NOTIFIED THAT ANY DISSEMINATION OF THIS FAX IS PROHIBITED. IF YOU HAVE RECEIVED THIS FAX IN ERROR, PLEASE NOTIFY US IMMEDIATELY BY TELEPHONE (COLLECT) AND RETURN THE ORIGINAL FAX TO US BY FIRST CLASS MAIL AT THE ABOVE ADDRESS.



Northeast Case Management Center
Catherine Shauks
Vice President
Christopher Fracassa, Yvonne L. Baglini
Assistant Vice Presidents

April 23, 2007

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